## Inspired Philanthropy: Your Step by Step Guide to Creating a Giving Plan and Leaving a Legacy

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## Exercise 3.3 Reflections

| Α. | Th | haracteristics of the Groups You Supported Thinking about the characteristics of the groups you've donated money to in the past two years, answer the following questions.   |  |
|----|----|--|--|
|    | 1. | Within each set of characteristics, was your giving focused on certain categories or varied? Were these choices intentional? If they were, what were the reasons behind your choices?  |  |
|    | 2. | What do you see as the pros and cons of the pattern your giving has taken within each category? (For instance, your dollars may have great impact on small, start-up organizations, but start-ups sometimes fail. Giving locally offers you personal connection, yet some solutions require a regional, national, or global approach.) |  |
|    | 3. | Looking at the characteristics of the groups you've funded, is there anything different you would like to do next year? What? Why?   |  |
| В. | Lo | or Relationship with Groups You Supported ok again at the groups you listed in Exercise 3.2 and take stock of the relationships you we with them.  |  |
|    | 1. | With what number of organizations are you a  |  |
|    |    | Recipient of the organization's services   |  |
|    |    | Past recipient of the organization's services  |  |
|    |    | Volunteer  |  |
|    |    | Member   |  |
|    |    | Board member   |  |
|    |    | Staff member   |  |
|    |    | Othor:   |  |

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## Exercise 3.3 Reflections, Cont'd

| 2. | With how many do you  |  |  |
|----|---|--|--|
|    | Know people in the organization   |  |  |
|    | Know people who have been affected or helped personally by this or similar organizations          |  |  |
|    | Know other donors   |  |  |
| 3. | With how many did you learn about them through  |  |  |
|    | Direct mail   |  |  |
|    | Family, friends, social club, association, or work colleagues                                     |  |  |
|    | Local public or community foundation or workplace giving  |  |  |
|    | Media or the Internet   |  |  |
|    | Other:  |  |  |
|    |   |  |  |
| 4. | With how many do you  |  |  |
|    | Want your donation to be completely anonymous   |  |  |
|    | Want your donation held in confidence (only one or two people in the recipient organization know) |  |  |
|    | Don't care whether your donation is known   |  |  |
|    | Want people in the community to know you made a donation  |  |  |
| 5. | With how many did you stay informed by  |  |  |
|    | Reading newsletters, e-news, Web sites, or annual reports   |  |  |
|    | Attending events  |  |  |
|    | Meeting one-on-one with staff or board  |  |  |
|    | Other:  |  |  |